



JAMAICA

Sustainable Development Goals

Investment Fair 2021

Presenter: Diane Edwards,
President - Jamaica
Promotions Corporation

April 13th

Outline

Jamaica:
Country
Overview

Investment
Project
Profiles

Q&A

Jamaica's Investment Regime



- Vision 2030 Jamaica - National Development Plan (2009-2030) over 95% aligned with SDGs
- Open and transparent investment regime: no foreign exchange controls, zero restrictions on foreign ownership of assets & no restriction on repatriation of profit
- Development of National Investment Policy and National Business Portal to guide the development, administration and monitoring of investment projects
- Ranked 6th in 2019 DBR for starting a business
- Top performing stock market globally (2015 & 2018)
- 12 double taxation treaties
- Ranked 4th in LAC for PPP programme- 2019 INFRASCOPE

Jamaica's PPP & Privatisation Programme

■ PPP Programme:

- Established PPP agency with adequate technical capacity- the Development Bank of Jamaica
- Reports directly to the Cabinet's Privatisation Committee, which includes the prime minister, attorney general and other ministers
- The PPP agency identifies projects, supports line ministries to make business case, while project approval falls within remit of the Cabinet

■ 5 Completed PPP Transactions:

- Norman Manley International Airport
- Kingston Container Terminal
- North-South Highway
- Highway 2000
- Sangster International Airport

■ **25 Completed Privatisations (2009- 2020)** across Energy, Tourism, Logistics, Agriculture & Transport sectors

■ **Over US\$1.7B investment value of PPP & privatisation transactions completed**

Investment Projects



- Caymanas Special Economic Zone (CSEZ) – South Mandela Park Project
- Northern Parishes Non-Revenue Water Project
- Bamboo Bioproducts Project
- Others in Portfolio
- Soapberry Wastewater Treatment Plant Project
- JFVL Agriculture Project

Caymanas Special Economic Zone (CSEZ) – South Mandela Park Project



Caymanas Special Economic Zone (CSEZ) – South Mandela Park

Description

- Sponsor: Jamaica Special Economic Zone Authority
- PPP Logistics and business infrastructure project
- 1,500 – 2,000 acres integrated, hi-tech industrial and commercial development
- Warehousing, ICT/BPO, manufacturing & logistics
- Globally competitive SEZ tax incentives
- Feasibility study completed

Financing & Operational Structure

- Total project cost: US\$190.6 M
- PPP- master concession up to 50yrs
- B-O-T project delivery mechanism
- Dev IRR: 12.84%
- Project IRR: 13.58%
- Project EIRR: 63.52%
- Dev NPV: US\$13M
- Project NPV: US\$31M

Social Impact

- New green technologies
- Creating job opportunities
- Transferring knowledge, technology, innovation to the local population
- Contribute to economic welfare
- National Outcome 9: Strong Economic Infrastructure

Caymanas Special Economic Zone (CSEZ) – South Mandela Park

Other Key Site Opportunities



- Synergy with expansion of neighbouring Soapberry Wastewater Treatment Plant to increase capacity and mitigate the adverse impact on its surroundings.



- Reclaim some of the high-value lands along neighbouring major highway for future use.



- Utilize wetlands and floodplains for biodiversity and recreational areas.

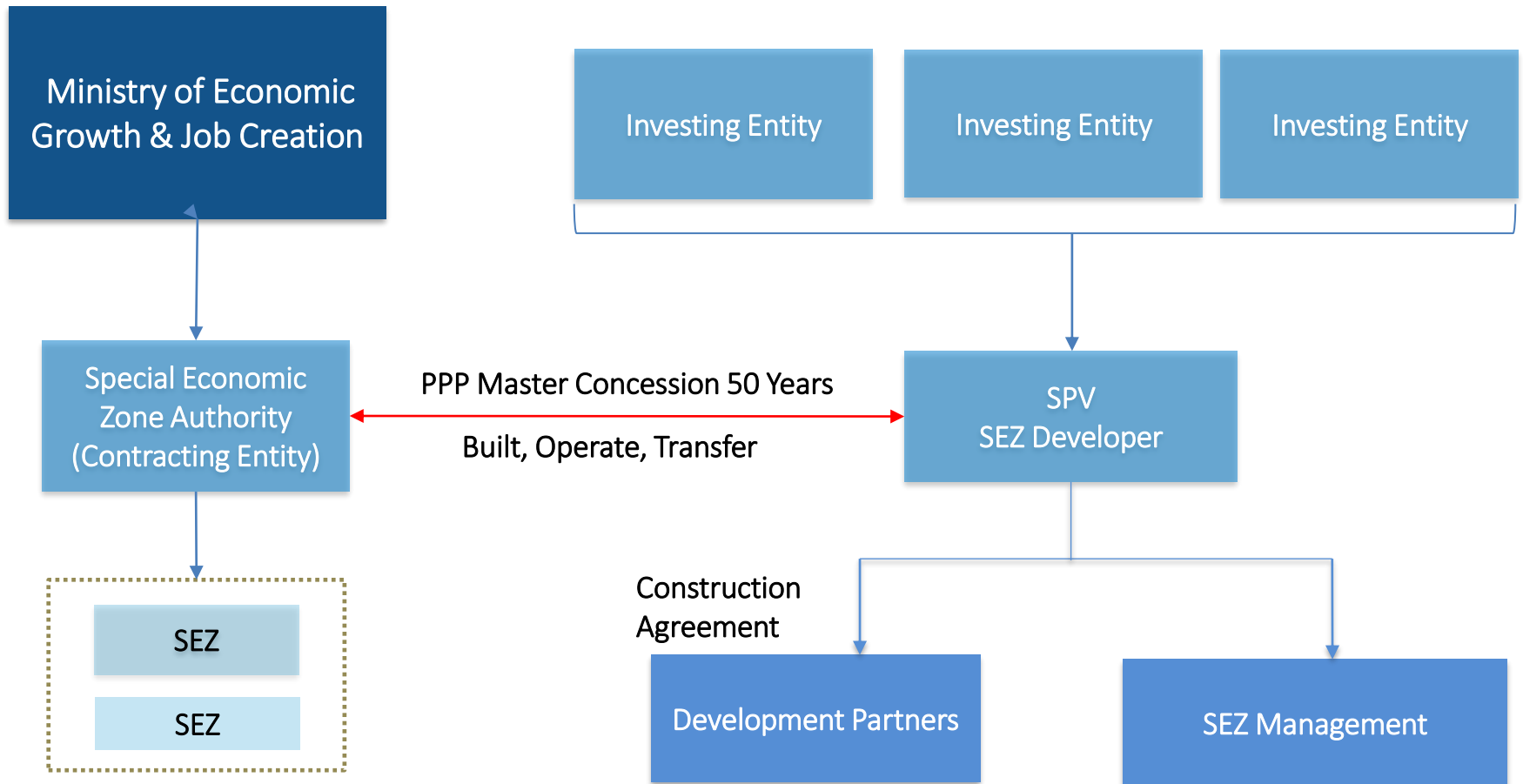


- Provide a new, well-planned and phased infrastructure for the SEZ and its future growth.

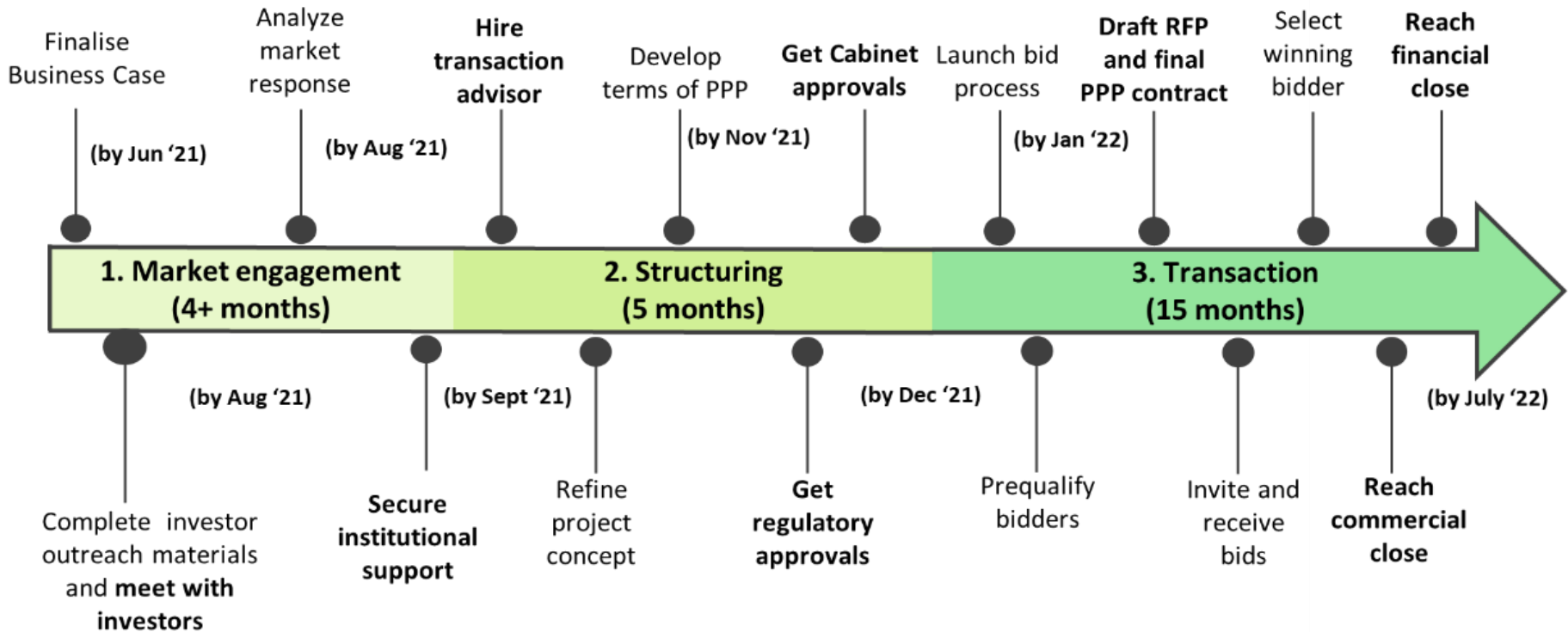
Caymanas Special Economic Zone (CSEZ) – South Mandela Park



Possible Legal Structure: Caymanas Special Economic Zone (CSEZ) – South Mandela Park



Timetable: Caymanas Special Economic Zone (CSEZ) South Mandela Park



Northern Parishes Non-Revenue Water Project



Northern Parishes Non-Revenue Water Project

Description

- Sponsor: National Water Commission (NWC)
- Improve water services to the North Coast of Jamaica
- Reduce non-revenue water loss from 74% to 30%
- Climate resilient infrastructure project
- Feasibility study completed

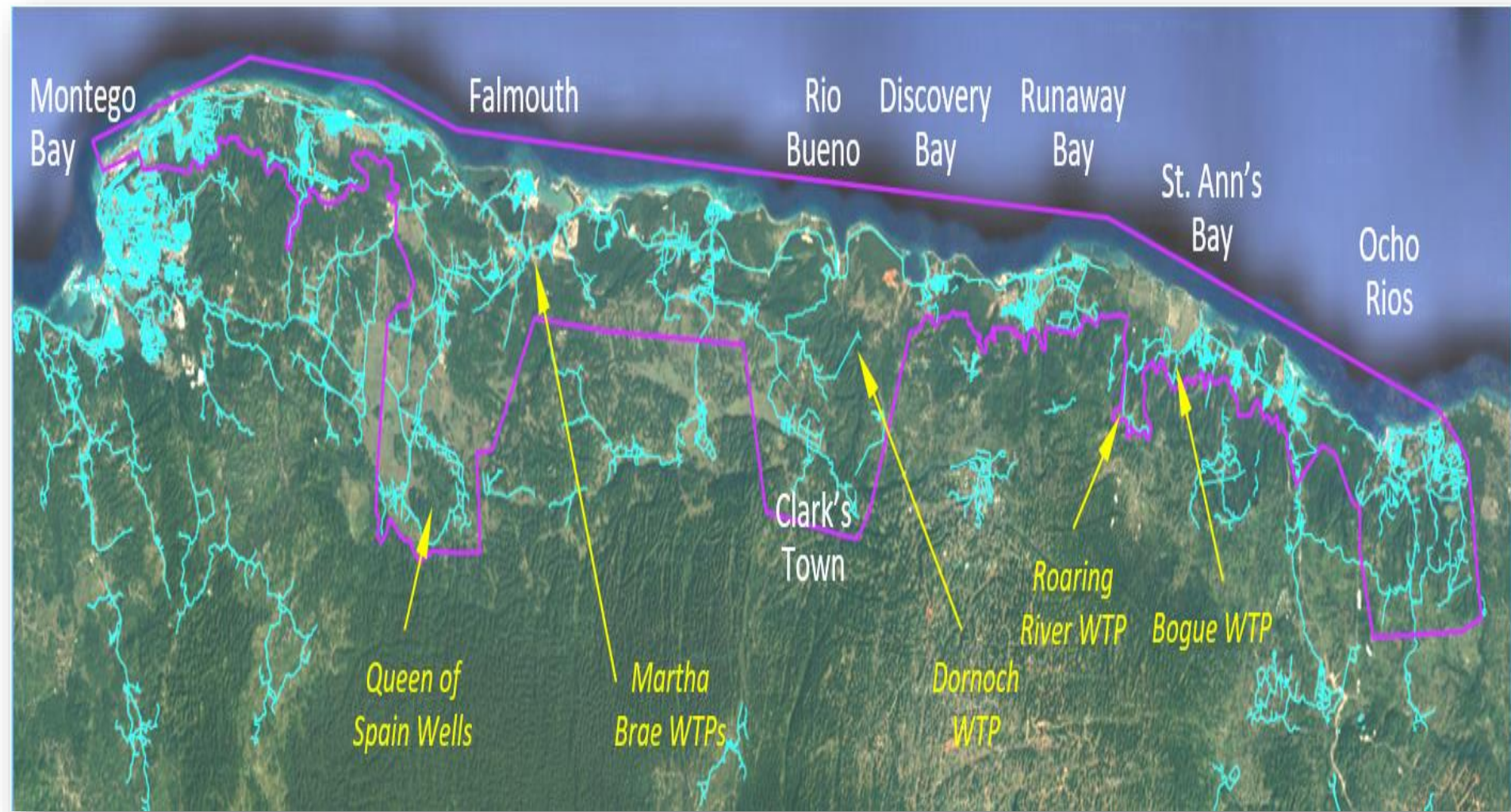
Financing & Operational Structure

- Budget: US\$42M
- PPP procurement process
- Performance-based contract
- Rehabilitate & Build, Operate and Finance - project delivery mechanism
- 80/20 debt to equity ratio
- Revenue Source: NWC Tariff
- Annual positive net cash flow of US\$12.9M in 2026
- NPV: US\$75M

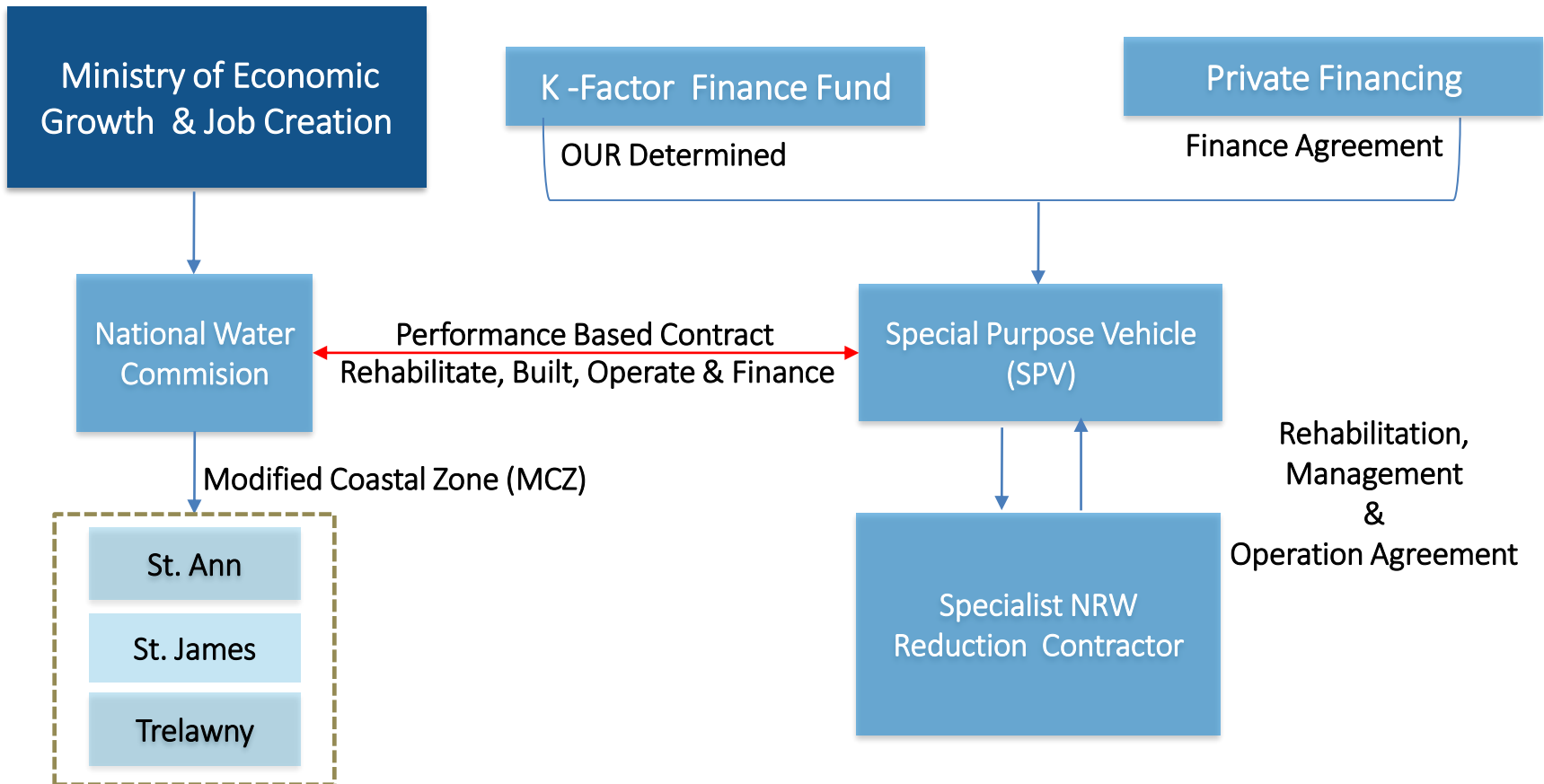
Social Impact

- 472,058 residents to be positively impacted
- Improved and reliable water supply to residential and business customers, including employment generating hospitality district
- National Outcome 9: Strong Economic Infrastructure

Northern Parishes Non-Revenue Water Project



Possible Legal Structure Northern Parishes Non-Revenue Water Project



Timetable: Northern Parishes Non-Revenue Water Project

Engagement of Transaction
Consultants:
COMPLETED



Investor
Prequalification:
December 2021



Bid Award:
April 2022



Financial Closure:
November 2022



Preparation of Full
Business Case Report:
COMPLETED



Issue & Evaluate
RFP:
March 2022



Contract
Signing:
May 2022



Complete
Construction:
September
2027





Bamboo

Bioproducts Project



1 NO
POVERTY



8 DECENT WORK AND
ECONOMIC GROWTH



9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



15 LIFE
ON LAND



Bamboo Bioproducts Project

Description

- GoJ Facilitating Entity: Jamaica Promotions Corporation
- 2 Phased fully integrated bamboo market pulp mill project
- Utilises locally grown bamboo through company owned lands and managed bamboo farms
- Globally competitive SEZ tax incentives
- Feasibility study completed.

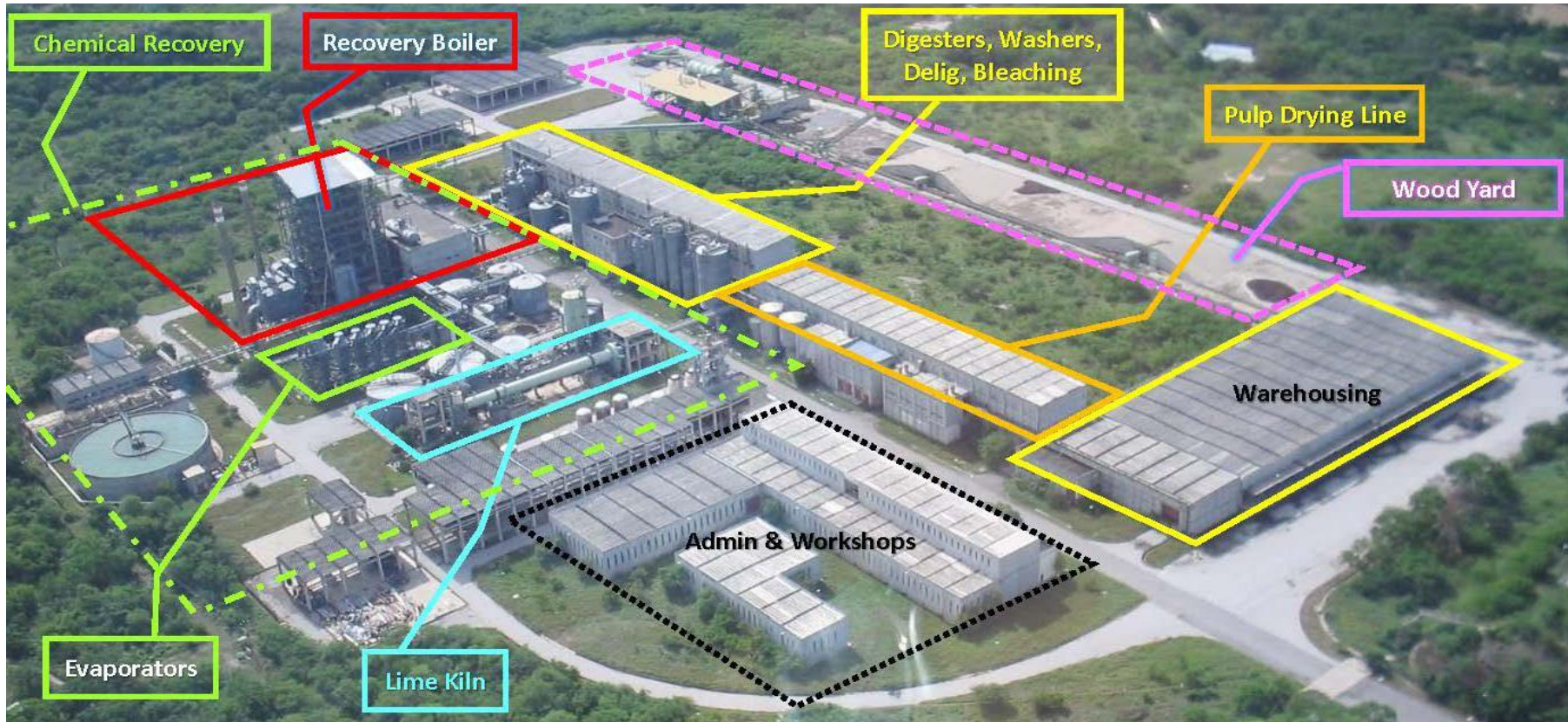
Financing & Operational Structure

- Mill infrastructure: US\$254M
- Total Debt: US\$209M (seeking US\$30M)
- Total Equity: US\$89M (seeking US\$40M)
- Revenue over 10-year period: \$1.5B
- Net profit margin: 35%
- Internal Rate of Return: 22%

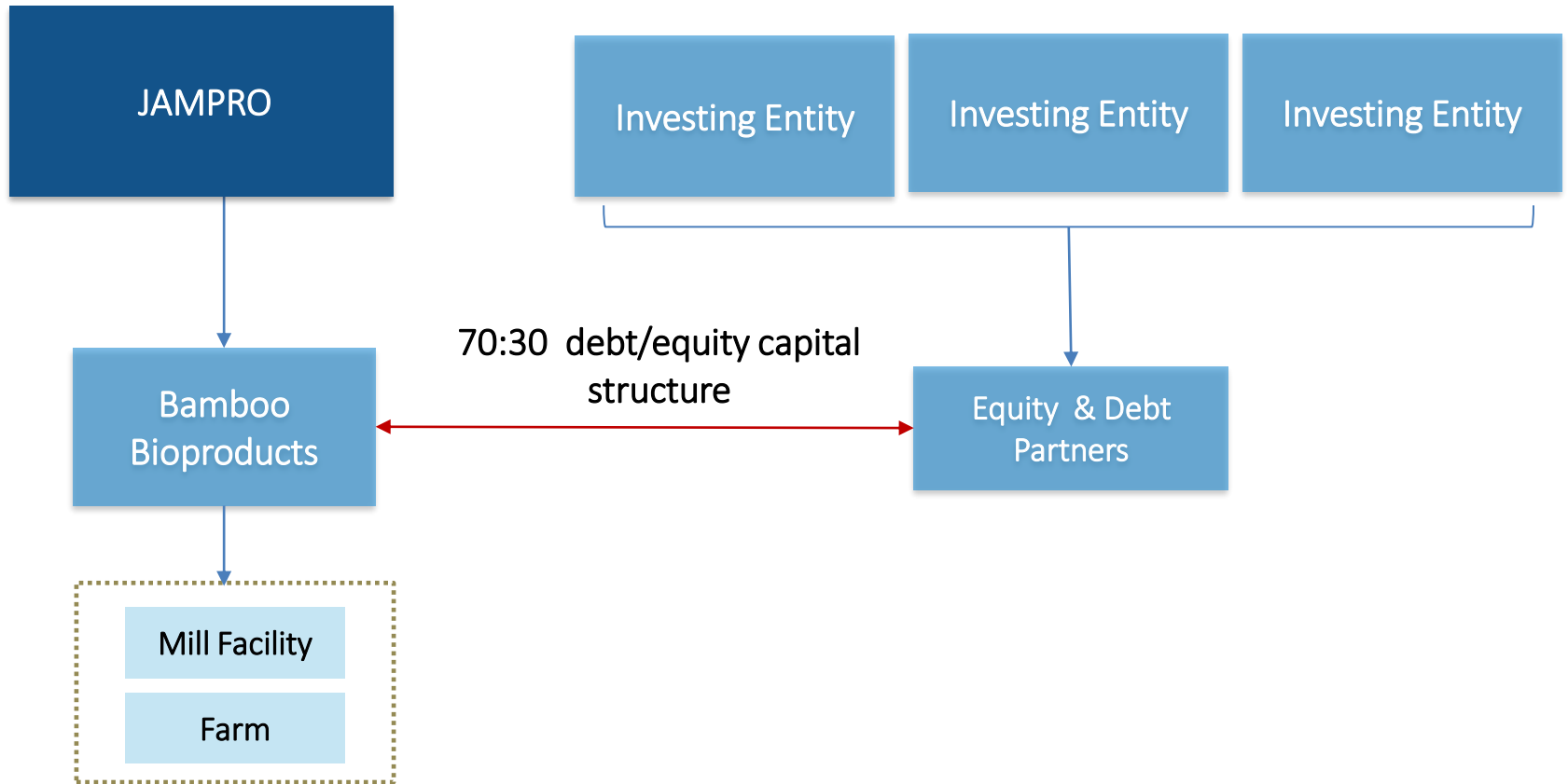
Social Impact

- Technology transfer to small farmers
- Improving revenue to small farmers
- Improving rural economy
- National Outcome 12: Internationally Competitive Industry structures - Manufacturing

Bamboo Bioproducts Project



Possible Legal Structure: Bamboo Bioproducts Project



Timetable: Bamboo Bioproducts Project



Contact Us



JAMPRO
TRADE & INVESTMENT JAMAICA

Diane Edwards
President
dedwards@jamprocorp.com



**PLANNING INSTITUTE
OF JAMAICA**

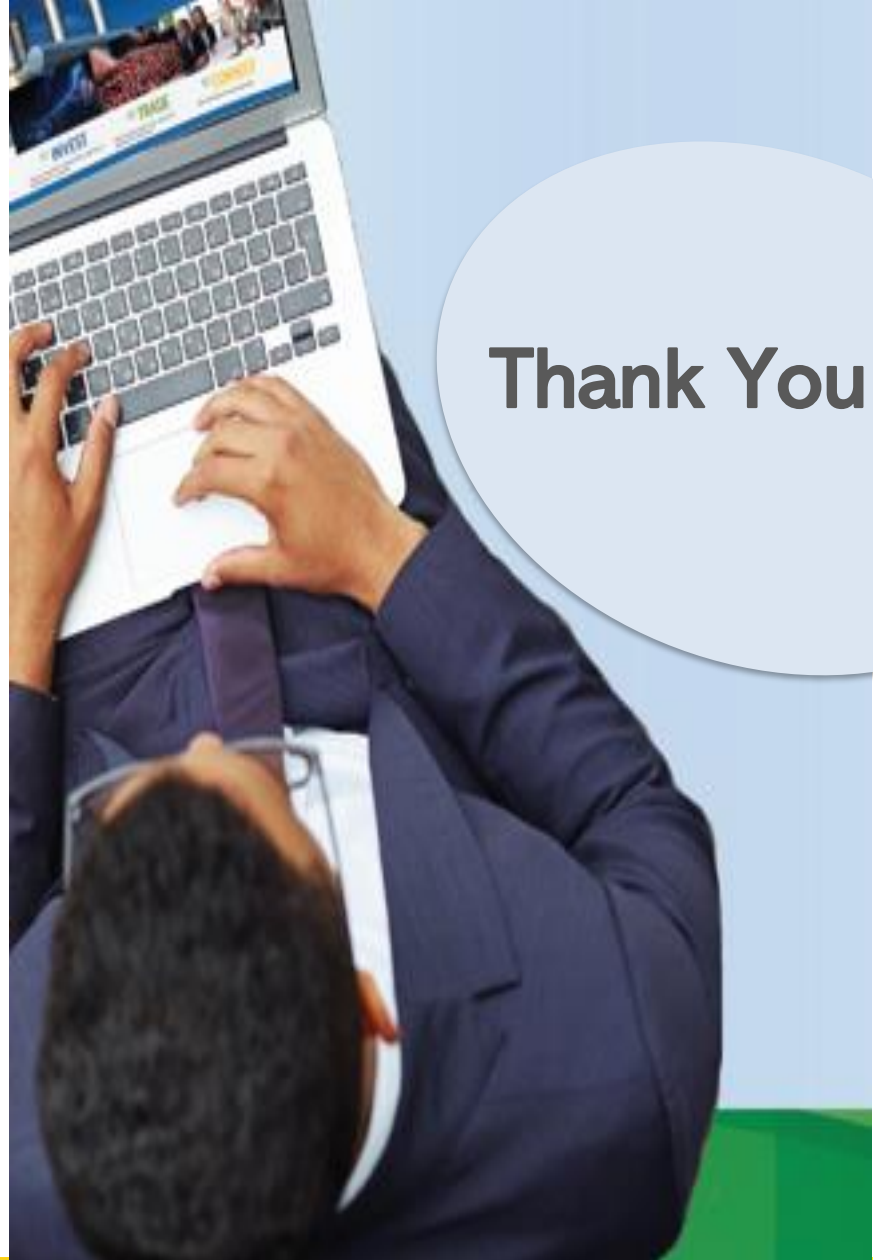
Dr Wayne Henry
Director General
dg@PIOJ.gov.jm



Mark Barnett
President
mark.barnett@nwc.com.jm



Dr Eric Deans
Chief Executive Officer
edeans@jseza.com



Thank You